## UNITED STATES DISTRICT COURT DISTRICT OF MINNESOTA

Taylor Dennie,

Plaintiff,

v.

COURT FILE NO. 0:24-cv-1209

COMPLAINT

Impact Receivables Management LLC

Defendant.

# JURY TRIAL DEMANDED

## **INTRODUCTION**

- 1. The United States Congress has found abundant evidence of the use of abusive, deceptive, and unfair debt collection practices by many debt collectors, and has determined that abusive debt collection practices contribute to the number of personal bankruptcies, to marital instability, to the loss of jobs, and to invasions of individual privacy. Congress wrote the Fair Debt Collection Practices Act, 15 U.S.C. § 1692 *et seq.*, to eliminate abusive debt collection practices by debt collectors, to ensure that those debt collectors who refrain from using abusive debt collection practices are not competitively disadvantaged, and to promote consistent State action to protect consumers against debt collection abuses.
- This action arises out of violations of the Fair Debt Collection Practices Act ("FDCPA"), 15 U.S.C. § 1692 *et seq.*, by Defendant and its collection agents in their illegal efforts to collect a consumer debt from Plaintiff.

## **JURISDICTION**

3. Jurisdiction of this Court arises under 28 U.S.C. § 1331 for federal claims, 28 U.S.C.

#### CASE 0:24-cv-01209 Doc. 1 Filed 04/05/24 Page 2 of 18

§ 1367 for supplemental state law claims, and pursuant to 15 U.S.C. § 1692k(d).

- Venue is proper in this District because the acts and transactions occurred here, and Defendant transacts business here.
- 5. Defendant has transacted business within the State of Minnesota by attempting to collect a debt from Plaintiff via the mails and telephone system located in Minnesota, as well as registering itself as a licensed debt collector and as a foreign corporation here.

#### PARTIES

- 6. Plaintiff Taylor Dennie (hereinafter "Plaintiff") is a natural person who resides in the City of Hopkins, County of Hennepin, State of Minnesota, and is a "consumer" as that term is defined by 15 U.S.C. § 1692a(3) or a person affected by a violation of that law.
- 7. Plaintiff has suffered an injury in fact that is traceable to Defendant's conduct and that is likely to be redressed by a favorable decision in this matter.
- 8. Defendant Impact Receivables Management LLC (hereinafter "Defendant") is a collection agency and Texas foreign corporation operating from a principal office address of 11104 W Airport Blvd, Suite 199, Stafford, Texas 77477, and is a "debt collector" as that term is defined by 15 U.S.C. § 1692a(6).
- Defendant's registered an agent of process in Minnesota is the Corporation Service Company, 2345 Rice Street Suite 230, Roseville, Minnesota 55113.

#### FACTUAL ALLEGATIONS

10. Within one year immediately preceding the filing of this complaint, Defendant attempted to collect from Plaintiff a defaulted financial obligation that was primarily

-2-

#### CASE 0:24-cv-01209 Doc. 1 Filed 04/05/24 Page 3 of 18

for personal, family or household purposes, and is therefore a "debt" as that term is defined by 15 U.S.C. § 1692a(5), from Plaintiff in the State of Minnesota.

- 11. Sometime in or around October 2023, Plaintiff allegedly incurred a financial obligation that was primarily for personal, family or household purposes, namely, a consumer debt in the amount of \$2,415 arising out of an apartment lease, which was for Plaintiff's personal, family and household purposes ("debt").
- 12. Plaintiff disputes this alleged debt, the final bill on this account, and any remaining balance, and is represented by the undersigned counsel both with respect to this debt and to the claims made herein.

#### **Defendant's Illegal Attempts to Collect Debt**

- 13. On or about January 31, 2024, Defendant sent Plaintiff a written demand to pay this alleged debt to Plaintiff's home address in Minnesota, which was a communication in an attempt to collect a debt.
- 14. Plaintiff was very upset when she received this collection demand from Defendant because she disputed this debt in the first instance with the original creditor and had never received any prior collection notices from Defendant that it was attempting to collect this debt.
- 15. Defendant's January 15, 2024, collection letter, received by Plaintiff on January 31,
  2024, was signed by Carlos Magana, a person whose is not licensed to collect debts in the State of Minnesota.
- 16. The use of an unlicensed collection agent by Defendant was a violation of Minnesota law and a threat to take an action that Defendant was not legally entitled to take with

#### CASE 0:24-cv-01209 Doc. 1 Filed 04/05/24 Page 4 of 18

respect to Plaintiff, and was an otherwise false and deceptive means to attempt to collect this debt.

17. This collection communication from Defendant which attempted to collect this debt from Plaintiff using an unlicensed debt collector were false and deceptive communications in an effort to collect this debt in violation of numerous and multiple provisions of the FDCPA, including but not limited to 15 U.S.C. §§ 1692e, 1692e(2), 1692e(5), 1692e(8), 1692e(10), 1692f, and 1692f(1), amongst others.

## Defendant's Failure to Send "G" Notice Statement of Rights

- 18. "The FDCPA obligates debt collectors to send collection letters—or "validation notices"—that "disclose information about the debt that helps consumers identify the debt and facilitates resolution of the debt." Debt Collection Practices (Regulation F), 86 Fed. Reg. 5766, 5801 (Jan. 19, 2021) (codified at 12 C.F.R. Part 1006). The requirements of these validation notices are set forth under Section 1692g. 15 U.S.C. § 1692g(a)." Bellini v. Patenaude & Felix APC, No. CV-22-02188-PHX-DJH, 2023 WL 6248577, at \*3 (D. Ariz. Sept. 26, 2023)
- 19. Defendant violated the FDCPA when it failed to send Plaintiff the written statement of rights required by 15 U.S.C. § 1692g, and therefore this was an attempt to collect this debt in violation of numerous and multiple provisions of the FDCPA, including but not limited to 15 U.S.C. §§ 1692e, 1692e(2), 1692e(5), 1692e(8), 1692e(10), 1692f, 1692f(1), and 1692g, amongst others.

#### Defendant's Violations of the Regulation F "Debt Parking" Prohibitions

- 20. Under its rulemaking authority, the Consumer Financial Protection Bureau issued Regulation F, effective November 30, 2021, which further constrains Defendant's debt collection conduct and further expands Plaintiff's rights under the FDCPA ("Reg. F"). 12 C.F.R. § 1006, *et seq*.
  - (15) Authority. This part, known as Regulation F, is issued by the Bureau of Consumer Financial Protection pursuant to sections 814(d) and 817 of the Fair Debt Collection Practices Act (FDCPA or Act), 15 U.S.C. 1692*l*(d), 1692*o*; title X of the Dodd–Frank Wall Street Reform and Consumer Protection Act (Dodd–Frank Act), 12 U.S.C. 5481 et seq.; and paragraph (b)(1) of section 104 of the Electronic Signatures in Global and National Commerce Act (E–SIGN Act), 15 U.S.C. 7004.

(b) Purpose. This part carries out the purposes of the FDCPA, which include eliminating abusive debt collection practices by debt collectors, ensuring that debt collectors who refrain from using abusive debt collection practices are not competitively disadvantaged, and promoting consistent State action to protect consumers against debt collection abuses. This part also prescribes requirements to ensure that certain features of debt collection are disclosed fully, accurately, and effectively to consumers in a manner that permits consumers to understand the costs, benefits, and risks associated with debt collection, in light of the facts and circumstances. Finally, this part imposes record retention requirements to enable the Bureau to administer and carry out the purposes of the FDCPA, the Dodd–Frank Act, and this part, as well as to prevent evasions thereof. The record retention requirements also will facilitate supervision of debt collectors and the assessment and detection of risks to consumers.

12 C.F.R. § 1006.1 (bold added).

21. A violation of Reg. F with respect to a consumer is a violation of the FDCPA because Reg. F was intended to clarify and amplify the requirements for debt collectors under the FDCPA, and thereby protect consumers.

## CASE 0:24-cv-01209 Doc. 1 Filed 04/05/24 Page 6 of 18

- 22. Reg. F prohibits "debt parking" which occurs when a debt collector furnishes information to a consumer reporting agency about a debt before taking specific actions to contact the consumer about that debt. 12 C.F.R. 1006.30(a)(1).
- 23. A debt collector can satisfy this requirement for specific actions by: (i) speaking to the consumer about the debt in person or by telephone; or (ii) placing a letter in the mail or sending an electronic message to the consumer about the debt and waiting a reasonable period of time to receive a notice of undeliverability, provided certain other conditions are satisfied. A G-validation notice is one type of letter or electronic communication that debt collectors may use to satisfy § 1006.30(a)(1)(ii).
- 24. Defendant violated Reg. F when it furnished credit reporting information about Plaintiff's disputed account to one or more consumer credit reporting agencies before ever communicating with Plaintiff. 12 C.F.R. 1006.30(a)(1).
- 25. Defendant did not speak with Plaintiff; did not send Plaintiff a letter; and, did not send her an electronic message before furnishing this information about this disputed account to Experian, Trans Union and Equifax.
- 26. The failure to communicate first with a consumer before furnishing adverse credit information on a collection account to a credit reporting agency is an unfair debt collection practice in violation of the FDCPA. 12 C.F.R. 1006.30(a)(1); 15 U.S.C. § 1692e(8).
- 27. The above-described communications and conduct from Defendant to Plaintiff represent numerous and multiple violations of the FDCPA, including but not limited

-6-

#### CASE 0:24-cv-01209 Doc. 1 Filed 04/05/24 Page 7 of 18

to 15 U.S.C. §§ 1692d, 1692e, 1692e(2), 1692e(5), 1692e(7), 1692e(8), 1692e(9), 1692e(10), 1692f, and 1692f(1), amongst others.

## Plaintiff Has Suffered Concrete Harms and Has Standing

28. Plaintiff has suffered the following concrete harms as a direct and proximate result of the Defendant's conduct, errors, omissions, and violations of federal consumer protection laws as more detailed herein, specifically:

## HARMS: EMOTIONAL

- Emotional distress
- Annoyance
- Upset
- Fear
- Frustration
- Familial distress

## HARMS: ECONOMIC

- Spending time, energy, money to learn the truth
- Lost work time

#### HARMS: LEGAL

- Attorney's fees
- Filing fees

## HARMS: REPUTATIONAL

- Defamation
- Credit report damage from inaccurate reports

#### CASE 0:24-cv-01209 Doc. 1 Filed 04/05/24 Page 8 of 18

• Interference with future business relations with creditor grantors

## HARMS: INFORMATIONAL

- Non-disclosure of required information
- Misleading disclosures of required information caused Plaintiff to conclude that they had no right to dispute debt and avoid negative credit reporting

## HARMS: FUTURE RISKS

- A risk of future harm can independently create concrete injury.
- Plaintiff is exposed to the future risk of credit denials to her otherwise good credit as a result of this undisputed entry on her report.
- Plaintiff 's knowledge that she is exposed to a risk of future monetary or reputational harm by this Defendant has caused current emotional or psychological harm.
- Emotional distress damages are available to consumers for violations of federal statutes and emotional distress damages are concrete injuries. *Carey v. Piphus*, 435 U.S. 247 (1978).
- Time and money wasted by Plaintiff in order to prevent further possible harm is a concrete injury.
- Plaintiff will be deterred from applying for credit or applying for employment or housing because of Defendant's conduct.

#### Summary

29. The above-described collection conduct by Defendant in its efforts to collect this

#### CASE 0:24-cv-01209 Doc. 1 Filed 04/05/24 Page 9 of 18

alleged debt from Plaintiff were oppressive, deceptive, misleading, unfair and illegal communications in an attempt to collect this alleged debt, all done in violation of numerous and multiple provisions of the FDCPA.

- 30. These collection actions taken by Defendant, and the collection employees employed by Defendant, were made in violation of multiple provisions of the FDCPA, including but not limited to all of the provisions of the FDCPA cited herein.
- 31. These violations by Defendant were knowing, willful, negligent and/or intentional, and Defendant did not maintain procedures reasonably adapted to avoid any such violations.
- 32. Defendant collection efforts with respect to this alleged debt from Plaintiff, which caused Plaintiff to suffer concrete and particularized harm because the FDCPA provides Plaintiff with the legally protected consumer rights to be treated fairly and truthfully with respect to any action for the collection of any consumer debt.
- 33. Defendant's deceptive, misleading and unfair representations with respect to its collection effort were material misrepresentations that affected and frustrated Plaintiff's ability to intelligently respond to Defendant's collection efforts because Plaintiff could not adequately respond to the Defendant's demand for payment of this debt.
- 34. Plaintiff has suffered actual damages as a result of these illegal collection actions by Defendant in the form of confusion, frustration, lost time and stress, amongst other negative emotions.

## **Respondeat Superior Liability**

#### CASE 0:24-cv-01209 Doc. 1 Filed 04/05/24 Page 10 of 18

- 35. The acts and omissions herein of the individuals employed to collect debts by Defendant, and the other debt collectors employed as agents of Defendant who communicated with Plaintiff as further described herein, were committed within the time and space limits of their agency relationship with their principal, Defendant.
- 36. The acts and omissions by these individuals and these other debt collectors were incidental to, or of the same general nature as, the responsibilities these agents were authorized to perform by Defendant in collecting consumer debts.
- 37. By committing these acts and omissions against Plaintiff, these individuals and these other debt collectors were motivated to benefit their principal, Defendant.
- 38. Defendant is therefore liable to Plaintiff through the Doctrine of Respondeat Superior for the intentional and negligent acts, errors, and omissions done in violation of state and federal law by its collection employees, including but not limited to violations of the FDCPA in its attempts to collect this debt from Plaintiff.

#### TRIAL BY JURY

 Plaintiff is entitled to and hereby respectfully demands a trial by jury on all issues so triable. US Const. amend. 7. Fed. R. Civ. P. 38.

## **CAUSES OF ACTION**

#### **COUNT I**

## VIOLATIONS OF THE FAIR DEBT COLLECTION PRACTICES ACT

## 15 U.S.C. § 1692 et seq.

40. Plaintiff incorporates by reference all of the above paragraphs of this Complaint as though fully stated herein.

- 41. The foregoing acts and omissions of Defendant and its agents constitute numerous and multiple violations of the FDCPA including, but not limited to, each and every one of the above-cited provisions of the FDCPA, 15 U.S.C. § 1692 *et seq.*, with respect to Plaintiff.
- 42. As a result of Defendant's violations of the FDCPA, Plaintiff is entitled to actual damages pursuant to 15 U.S.C. § 1692k(a)(1); statutory damages in an amount up to \$1,000.00 pursuant to 15 U.S.C. § 1692k(a)(2)(A); and, reasonable attorney's fees and costs pursuant to 15 U.S.C. § 1692k(a)(3), from Defendant herein.

## **PRAYER FOR RELIEF**

WHEREFORE, Plaintiff prays that judgment be entered against Defendant:

## COUNT I.

# VIOLATIONS OF THE FAIR DEBT COLLECTION PRACTICES ACT 15 U.S.C. § 1692 et seq.

- for an award of actual damages pursuant to 15 U.S.C. § 1692k(a)(1) against Defendant and for Plaintiff;
- for an award of statutory damages of \$1,000.00 pursuant to 15 U.S.C.
   §1692k(a)(2)(A) against Defendant and for Plaintiff;
- for an award of costs of litigation and reasonable attorney's fees pursuant to 15
   U.S.C. § 1692k(a)(3) against Defendant and for Plaintiff; and
- for such other and further relief as may be just and proper.

# **PRAYER FOR RELIEF**

WHEREFORE, Plaintiff prays that judgment be entered against each Defendant

#### CASE 0:24-cv-01209 Doc. 1 Filed 04/05/24 Page 12 of 18

as follows:

- for an award actual damages and statutory damages of \$1,000.00 pursuant to 15
   U.S.C. §1692k(a)(2)(A) against each Defendant and for Plaintiff;
- for an award of costs of litigation and reasonable attorney's fees pursuant to 15
   U.S.C. § 1692k(a)(3) against each Defendant and for Plaintiff;
- for all other recoveries and fees otherwise permitted by these claims and by law;
- for attorney's fees and costs of suit as provided by state and federal law;
- for both pre- and post-judgment interest at the maximum allowable rate on any amounts awarded;
- and for such other and further relief as may be just and proper.

Respectfully submitted,

Dated: March 30, 2024

# THE BARRY LAW OFFICE, LTD

By: <u>s/ Peter F. Barry</u> Peter F. Barry, Esq. Attorney I.D.#0266577 1422 Asbury Street St. Paul, MN 55108-2434 Telephone: (612) 379-8800 pbarry@lawpoint.com

Attorney for Plaintiff

## VERIFICATION OF COMPLAINT AND CERTIFICATION

The undersigned verifies, certifies, and declares as follows:

- 1. I am a Plaintiff in this civil proceeding.
- 2. I have read the above-entitled Complaint prepared by my attorneys and I believe that all of the facts contained in it are true, to the best of my knowledge, information, best recollection and belief formed after reasonable inquiry.
- 3. I believe that this Complaint is well grounded in fact and warranted by existing law or by a good faith argument for the extension, modification, or reversal of existing law.
- 4. I believe that this Complaint is not interposed for any improper purpose, such as to harass any Defendant(s), cause unnecessary delay to any Defendant(s), or create a needless increase in the cost of litigation to any Defendant(s), named in the Complaint.
- 5. I have filed this Complaint in good faith and solely for the purposes set forth in it.
- 6. Each exhibit I have provided to my attorneys that has been attached to this Complaint, if any, is a true and correct copy of the original.
- 7. Except for clearly indicated redactions made by my attorney where appropriate, I have not altered, changed, modified, or fabricated any attached exhibits, except that some of those exhibits may contain some of my own handwritten notations.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct, pursuant to 28 U.S.C. § 1746.

Signature Taylor Dennie (Mar 30, 2024 23:02 CDT)

Printed Name: Taylor Dennie

# NOTICE TO PRESERVE ALL DOCUMENTS, RECORDINGS, AND TANGIBLE THINGS, AND ALL ELECTRONICALLY STORED INFORMATION ("Notice")

To the Defendant(s) Above:

As you know, this law firm has been retained to represent the Plaintiff in the above captioned matter ("Lawsuit"). As used in this notice, the terms "you" and "your" refer to the Defendant(s) above-named and their predecessors, successors, parents, subsidiaries, divisions and affiliates and its respective officers, directors, agents, attorneys, accounts, employees, partners, contractors and other persons occupying similar positions or performing any functions on behalf of Defendant.

My client respectfully demands that you preserve all recordings, documents, tangible things and electronically stored information that are in anyway relevant to the Lawsuit. A civil suit has been commenced against you by my client in the District Court herein, related to the matters described herein.

You have a legal duty to preserve evidence in this matter. This duty to preserve evidence exists not only after the formal commencement of litigation, but whenever a party knows or should know that litigation is reasonably foreseeable. The Minnesota Supreme Court has specifically addressed this issue:

We have said that the spoliation of evidence is the "failure to preserve property for another's use as evidence in pending or future litigation." Federated Mut. Ins. Co. v. Litchfield Precision Components, Inc., 456 N.W.2d 434, 436 (Minn.1990) (quoting County of Solano v. Delancy, 264 Cal.Rptr. 721, 724 n. 4 (Cal.Ct.App.1989)). Further, we have recognized that, regardless of whether a party acted in good or bad faith, "the affirmative destruction of evidence has not been condoned." Patton, 538 N.W.2d at 119. The duty to preserve evidence<sup>2</sup> exists not only after the formal commencement of litigation, but whenever a party knows or should know that litigation is reasonably foreseeable. See id. at 118-19. Breach of the duty to preserve evidence once such a duty arises may be sanctioned, under a court's inherent authority, as spoliation. See id. at 118. Here, we specifically reaffirm our rule that custodial parties have a duty to preserve relevant evidence for use in litigation. Id. at 116. We also reaffirm our previously stated rule that, even when a breach of the duty to preserve evidence is not done in bad faith, the district court must attempt to remedy any prejudice that occurs as a result of the destruction of the evidence. Id.

Miller v. Lankow, 801 N.W.2d 120, 127–28 (Minn. 2011)

Once a duty to preserve evidence has arisen, the breach of that duty may subject a party to sanctions under a court's inherent authority as spoliation. "Courts have long afforded redress for the destruction of evidence \* \* \*." Federated Mut. Ins. Co. v. Litchfield Precision Components, Inc., 456 N.W.2d 434, 436 (Minn.1990).

Much of the information that is subject to disclosure or responsive to discovery in this case may be stored on your current and former computer systems and other media and devices, including personal digital assistants, voice messaging systems, online repositories, telephone recording systems, hard drives and cell phones. The term Electronically Stored Information (hereinafter "ESI") should be afforded the broadest possible meaning and includes (by way of example and not as an exclusive list) potentially relevant information electronically, digitally, magnetically, optically or otherwise stored as:

- Audio and/or video records of any telephone calls and conversations made related to the events described in the Lawsuit
- digital communications (for example email, voicemail, imaging, scanning, and/or instant messaging);
- email service stores and server information (for example SQL Server, Oracle, Dropbox, Box, lotus, domino.nsf, Microsoft exchange.edb, Google Corporate Gmail, etc.);
- word processing documents (for example Microsoft Word or WordPerfect files and all drafts thereof);
- spreadsheets and tables;
- accounting application data;
- imaging and facsimile files;
- recordings of any conversations with my client;
- phone records of any calls to my client;
- databases (for example Access, Oracle, SQL Server data);
- Contact and relationship data management (for example Outlook, Ask or Interaction);
- Calendar and diary application data;
- online access data (for example temporary internet files, history files and cookies);
- presentations (for example PowerPoint and Corel presentations);
- network access and server activity logs relating to information exchanged between you and third parties, and by you with third parties;
- project management application data;
- backup and archival files;

• letters, documents, or correspondence of whatever kind related to existing loss prevention policies, and changes, updates, alterations made to loss prevention policies for the past three (3) years

**My client hereby demands that you preserve both accessible and inaccessible ESI**. This demand is reasonable and necessary. Pursuant to the Rules of Civil Procedure, in the event of an eventual civil suit you must identify all sources of ESI you decline to produce and demonstrate why such sources are not reasonably accessible. For good cause shown in that event, the Court may order production of ESI even if it is not reasonably accessible. Accordingly, you must preserve ESI that you deem inaccessible so as not to preempt the Court's authority.

**Preservation requires your immediate intervention.** You must act immediately to preserve potentially relevant ESI, including, without limitation, information and the earlier of a created or last modified date for ESI concerning any activity, updates, changes, alterations, or modifications to the information maintained by you related to the events described in the above-referenced lawsuit, through the date of this demand. Adequate preservation of ESI requires more than simply refraining from efforts to destroy or dispose of such evidence. You must immediately intervene to prevent loss due to routine operations or malfeasance and employ proper techniques and protocols to preserve ESI. Booting a drive, examining its contents or running any application may irretrievably alter the evidence contained therein and constitute spoliation of evidence.

You are also directed to immediately initiate a litigation hold for potentially relevant ESI, documents and tangible things, and to act diligently and in good faith to secure and audit compliance with that litigation hold. You are further directed to immediately identify and modify or suspend features of your information systems and devices, which, in routine operation, operate to cause the loss of potentially relevant ESI. Examples of such features and operations that could result in spoliation include:

- purging the contents of email repositories by age, capacity or any other criteria
- using data or media wiping, disposal, erasure of encryption utilities or devices
- overriding erasing, destroying or discarding backup media
- reassigning, re-imaging or deposing of systems, servers, devices or media
- running antivirus or other programs affecting wholesale metadata alteration
- releasing or purging online storage repositories
- using metadata stripper utilities
- disabling server, packet or local instant messaging login
- executing drive or file defragmentation or compression programs
- shredding or other destruction of documents, routine or otherwise

You should anticipate that your officers, employees, or others may seek to hide, destroy or alter ESI. This is not a concern that is unique to you or your organization. Rather it is simply conduct that occurs with such regularity that any custodian of ESI and their counsel must anticipate and guard against its occurrence. You are directed to preserve complete backup tape sets (including differentials and incrementals) containing recordings, emails and ESI for any person involved in the activity, updates, changes, alterations, or modifications to the information maintained by you related to the events described in the above-referenced lawsuit, through the date of this demand, whether inside or outside of your organization and control. You should also take affirmative steps to prevent anyone with access to your data, systems or archives from seeking to modify destroy or hide ESI.

As an appropriate and cost-effective means of preservation, you should remove from service and securely sequester the systems, media and devices housing potentially relevant ESI. In the event that you deem it impractical to sequester those systems, we believe that the breadth of preservation required, coupled with the modest number of systems implicated, dictates that forensically sound imaging of the systems identified above is expedient and cost effective. As we anticipate the need for forensic examination of one or more of the systems and the presence of relevant evidence in forensically accessible areas of the drives, we demand that you employ forensically sound ESI preservation methods. Failure to use such methods imposes a significant threat of spoliation and data loss. Be advised that a conventional copy, backup or ghosting of a hard drive does not produce a forensically sound image because it only captures active, unlocked data files and fails to preserve forensically significant data.

You should anticipate that certain ESI, including but not limited to recordings, spreadsheets and databases will be sought in the forms or form in which it was ordinarily maintained, that is in native form. Accordingly, you should preserve ESI in such native forms and should not employ methods to preserve ESI that remove or degrade the ability to search ESI by electronic means or that make it difficult or burdensome to use that information.

You should further anticipate the need to disclose and produce system and application metadata and act to preserve it. System metadata is information describing the history and characteristics of other ESI. This information is typically associated with tracking or managing an electronic file and often includes data reflecting a file's name, size, custodian, location and dates of creation and last modification or access. Metadata may be overwritten or corrupted by careless handling or improper preservation, including by moving, copying or examining the contents of files. As hard copies do not preserve electronic search ability or metadata, they are not an adequate substitute for, or cumulative of, electronically stored versions. If information exists in both electronic and paper forms, you should preserve both the forms. We desire to work with you to agree upon an acceptable protocol for forensically sound preservation and can supply a suitable protocol if you will furnish an inventory and description of the systems and media to be preserved. Alternatively, if you promptly disclose the preservation protocol you intend to employ, perhaps we can now identify any points of disagreement and resolve them.

A successful and compliant ESI preservation effort requires expertise. If you do not currently have such expertise, we urge you to engage the services of an expert in electronic evidence and computer forensics. Perhaps our respective experts can work cooperatively to secure a balance between evidence preservation and burden that is fair to both sides and acceptable to the Court. I am available to discuss reasonable preservation steps; however, you should not defer preservation steps pending such discussions if ESI may be lost or corrupted as a consequence of delay. Should your failure to preserve potentially relevant evidence result in the corruption, loss or delay of production of evidence to which we are entitled, that failure would constitute spoliation of evidence.

Please confirm in writing no later than five (5) business days from the date of this Notice, that you have taken the steps outlined in this Notice to preserve ESI and tangible documents potentially relevant to this pending action. If you have not undertaken the steps outlined above, or have taken other actions, please describe what you have done to preserve potentially relevant evidence.

If you retain legal counsel with respect to these matters, please direct this Notice to their immediate attention. Thank you for your anticipated cooperation in this vital matter.